# APPENDIX

## By-Law 9: Financial Transactions and Records

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#### PART I INTERPRETATION

#### Interpretation

1. (1) In this By-Law,

"arm's length" has the same meaning given it in the Income Tax Act (Canada);

"cash" means current coin within the meaning of the *Currency Act* (Canada), notes intended for circulation in Canada issued by the Bank of Canada pursuant to the *Bank of Canada Act* and current coin or banks notes of countries other than Canada;

"charge" has the same meaning given it in the Land Registration Reform Act;

"client" means a person or group of persons from whom or on whose behalf a licensee receives money or other property;

"firm of licensees" means,

- (a) a partnership of licensees and all licensees employed by the partnership,
- (b) a professional corporation established for the purpose of practising law in Ontario and all licensees employed by the professional corporation,
- (c) a professional corporation established for the purpose of providing legal services in Ontario and all licensees employed by the professional corporation, or
- (d) a professional corporation established for the purpose of practising law and providing legal services in Ontario and all licensees employed by the professional corporation;

"holiday" means,

- (a) any Saturday or Sunday;
- (b) New Year's Day, and where New Year's Day falls on a Saturday or Sunday, the following Monday;
- (c) Family Day
- (d) Good Friday;
- (e) Easter Monday;
- (f) Victoria Day;
- (g) Canada Day, and where Canada Day falls on a Saturday or Sunday, the following Monday:
- (h) Civic Holiday;
- (i) Labour Day;
- (j) Thanksgiving Day;
- (k) Remembrance Day, and where Remembrance Day falls on a Saturday or Sunday, the following Monday;
- (l) Christmas Day, and where Christmas Day falls on a Saturday or Sunday, the following Monday and Tuesday, and where Christmas Day falls on a Friday, the following Monday;
- (m) Boxing Day; and
- (n) any special holiday proclaimed by the Governor General or the Lieutenant Governor;

"lender" means a person who is making a loan that is secured or to be secured by a charge, including a charge to be held in trust directly or indirectly through a related person or corporation;

"licensee" includes a firm of licensees:

"money" includes cash, cheques, drafts, credit card sales slips, post office orders and express and bank money orders;

"related" has the same meaning given it in the Income Tax Act (Canada);

"Teranet" means Teranet Inc., a corporation incorporated under the *Business Corporations Act*, acting as agent for the Ministry of Consumer and Business Services.

#### Time for doing an act expires on a holiday

(2) Except where a contrary intention appears, if the time for doing an act expires on a holiday, the act may be done on the next day that is not a holiday.

#### When deemed in trust

(3) For the purposes of subsections 9(1), (2) and (3) and section 14, cash, cheques negotiable by the licensee, cheques drawn by the licensee on the licensee's trust account and credit card sales slips in the possession and control of the licensee shall be deemed from the time the licensee receives such possession and control to be money held in a trust account if the cash, cheques or credit card sales slips, as the case may be, are deposited in the trust account not later than the following banking day.

### PART II HANDLING OF MONEY BY BANKRUPT LICENSEE

#### Handling of money by bankrupt licensee

2. (1) Subject to subsections (2) and (3), a licensee who is bankrupt within the meaning of the *Bankruptcy and Insolvency Act* (Canada) shall not receive from or on behalf of a person or group of persons any money or other property and shall not otherwise handle money or other property that is held in trust for a person or group of persons.

#### Exception

- (2) A licensee who is bankrupt within the meaning of the *Bankruptcy and Insolvency Act* (Canada) may receive from or on behalf of a person or group of persons money,
  - (a) in payment of fees for services performed by the licensee for the person or group; or
  - (b) in reimbursement for money properly expended, or for expenses properly incurred, on behalf of the person or group.

#### Same

(3) A licensee who is bankrupt within the meaning of the *Bankruptcy and Insolvency Act* (Canada) may apply in writing to the Society for permission to receive from or on behalf of a person or group of persons any money or other property, other than as permitted under subsection (2), or for permission to handle money or other property that is held in trust for a person or group of persons, and the Society may permit the licensee to do so, subject to such terms and conditions as the Society may impose.

## PART II.1 HANDLING OF MONEY BY LICENSEE WHOSE LICENCE IS SUSPENDED

#### Interpretation

2.1 In this Part,

"suspended licensee" means a licensee who is the subject of a suspension order; "suspension order" means an order made under the Act suspending a licensee's licence to practise law in Ontario as a barrister and solicitor or to provide legal services in Ontario, regardless of whether the suspension begins when the order is made or thereafter.

#### Handling of money by suspended licensee

2.2 (1) Subject to subsection (2) and section 2.3, a suspended licensee shall not, during the suspension receive from or on behalf of a person or group of persons any money or other property and shall not otherwise handle money or other property that is held in trust for a person or group of persons.

#### Exception

- (2) A suspended licensee may receive from or on behalf of a person or group of persons money,
  - (a) in payment of fees for services performed by the suspended licensee for the person or group; or
  - (b) in reimbursement for money properly expended, or for expenses properly incurred, on behalf of the person or group.

#### Trust account

- 2.3 (1) A suspended licensee shall, within 30 days of the beginning of the suspension,
  - (a) withdraw from every trust account kept in the name of the suspended licensee, or in the name of the firm of licensees of which the suspended licensee is a partner or by which the suspended licensee is employed, and, as required, pay to the appropriate person,
    - (i) money properly required for payment to a person on behalf of a client,
    - (ii) money required to reimburse the suspended licensee for money properly expended, or for expenses properly incurred, on behalf of a client,
    - (iii) money required for or toward payment of fees for services performed by the suspended licensee, and
    - (iv) all other money that belongs to the suspended licensee or to a person other than a client;
  - (b) after complying with clause (a), withdraw from every trust account kept in the name of the suspended licensee, or in the name of the firm of licensees of which the suspended licensee is a partner or by which the suspended licensee is employed, all money belonging to a client and pay the money to,
    - (i) the client,
    - (ii) another licensee to whom the client has directed the suspended licensee to make payment, or

- (iii) another licensee who has agreed with the suspended licensee to accept payment in the event that the suspended licensee is unable to comply with subclause (i) or (ii); and
- (c) after complying with clauses (a) and (b),
  - (i) close every trust account that was kept in the name of the suspended licensee, and
  - (ii) cancel or cause to be cancelled the suspended licensee's signing authority on every trust account that was kept in the name of the firm of licensees of which the suspended licensee is a partner or by which the suspended licensee is employed.

#### Compliance with clause (1)(b) not required

(2) A suspended licensee is not required to comply with clause (1)(b) if the client's file is transferred, in accordance with Part IV of By-Law 7.1, to another licensee in the firm of licensees of which the suspended licensee is a partner or by which the suspended licensee is employed.

#### Application of sections of Part IV

(3) Subsection 9(3) and sections 10, 11 and 12 apply to the withdrawal of money from a trust account under this section.

#### Report to Society on compliance

(4) A suspended licensee shall, not later than thirty days after the suspension begins, complete and file with the Society, in a form provided by the Society, a report confirming and providing details of the suspended licensee's compliance with this section.

#### Permission to be exempt from requirement

2.4 A suspended licensee may apply in writing to the Society for an exemption from or a modification of a requirement mentioned in this Part, and the Society may exempt the suspended licensee from or modify the requirement, subject to such terms and conditions as the Society may impose.

## PART III CASH TRANSACTIONS

#### Definition

3. In this Part,

"funds" means cash, currency, securities and negotiable instruments or other financial instruments that indicate the person's title or interest in them; "public body" means,

- (a) a department or agent of Her Majesty in right of Canada or of a province;
- (b) an incorporated city, metropolitan authority, town, township, village, county, district, rural municipality or other incorporated municipal body or an agent of any of them; and
- (c) an organization that operates a public hospital and that is designated by the Minister of National Revenue as a hospital under the *Excise Tax Act* (Canada) or agent of the organization.

#### Cash received

4. (1) A licensee shall not receive or accept from a person, in respect of any one client file, cash in an aggregate amount of 7,500 or more Canadian dollars.

#### Foreign currency

- (2) For the purposes of this section, when a licensee receives or accepts from a person cash in a foreign currency the licensee shall be deemed to have received or accepted the cash converted into Canadian dollars at,
  - (a) the official conversion rate of the Bank of Canada for the foreign currency as published in the Bank of Canada's Daily Noon Rates that is in effect at the time the licensee receives or accepts the cash; or
  - (b) if the day on which the licensee receives or accepts cash is a holiday, the official conversion rate of the Bank of Canada in effect on the most recent business day preceding the day on which the licensee receives or accepts the cash.

#### **Application**

- 5. Section 4 applies when, in respect of a client file, a licensee engages in or gives instructions in respect of the following activities:
  - 1. The licensee receives or pays funds.
  - 2. The licensee purchases or sells securities, real properties or business assets or entities.
  - 3. The licensee transfers funds by any means.

#### **Exceptions**

- 6. Despite section 5, section 4 does not apply when the licensee,
  - (a) receives cash from a public body, an authorized foreign bank within the meaning of section 2 of the Bank Act (Canada) in respect of its business in Canada or a bank to which the Bank Act (Canada) applies, a cooperative credit society, savings and credit union or caisse populaire that is regulated by a provincial Act, an association that is regulated by the Cooperative Credit Associations Act (Canada), a company to which the Trust and Loan Companies Act (Canada) applies, a trust company or loan company regulated by a provincial Act or a department or agent of Her Majesty in right of Canada or of a province where the department or agent accepts deposit liabilities in the course of providing financial services to the public;
  - (b) receives cash from a peace officer, law enforcement agency or other agent of the Crown acting in an official capacity;
  - (c) receives cash pursuant to an order of a tribunal;
  - (d) receives cash to pay a fine or penalty; or
  - (e) receives cash for fees, disbursements, expenses or bail provided that any refund out of such receipts is also made in cash.

## PART IV TRUST ACCOUNT

#### TRUST ACCOUNT TRANSACTIONS

#### Money received in trust for client

7. (1) Subject to section 8, every licensee who receives money in trust for a client shall immediately pay the money into an account at a chartered bank, provincial savings office, credit union or a league to which the *Credit Unions and Caisses Populaires Act*, 1994 applies or registered trust corporation, to be kept in the name of the licensee, or in the name of the firm of licensees of which the licensee is a partner, through which the licensee practises law or provides legal services or by which the licensee is employed, and designated as a trust account.

#### Interpretation

- (2) For the purposes of subsection (1), a licensee receives money in trust for a client if the licensee receives from a person,
  - (a) money that belongs in whole or in part to a client;
  - (b) money that is to be held on behalf of a client;
  - (c) money that is to be held on a client's direction or order;
  - (d) money that is advanced to the licensee on account of fees for services not yet rendered; or
  - (e) money that is advanced to the licensee on account of disbursements not yet made.

#### Money to be paid into trust account

- (3) In addition to the money required under subsection (1) to be paid into a trust account, a licensee shall pay the following money into a trust account:
  - 1. Money that may by inadvertence have been drawn from a trust account in contravention of section 9.
  - 2. Money paid to a licensee that belongs in part to a client and in part to the licensee where it is not practical to split the payment of the money.

#### Money to be paid into trust account: money received before licence issued

(3.1) If a licensee who holds a Class P1 licence receives from a person, prior to being issued the licence, money for services yet to be rendered to a client and the licensee does not perform the services for the client by May 2, 2010, the licensee shall on May 3, 2010 pay the money into a trust account.

#### Withdrawal of money from trust account

(4) A licensee who pays into a trust account money described in paragraph 2 of subsection (3) shall as soon as practical withdraw from the trust account the amount of the money that belongs to him or her.

#### One or more trust accounts

(5) A licensee may keep one or more trust accounts.

#### Money not to be paid into trust account

- 8. (1) A licensee is not required to pay into a trust account money which he or she receives in trust for a client if,
  - (a) the client requests the licensee in writing not to pay the money into a trust account;
  - (b) the licensee pays the money into an account to be kept in the name of the client, a person named by the client or an agent of the client; or
  - (c) the licensee pays the money immediately upon receiving it to the client or to a person on behalf of the client in accordance with ordinary business practices.

#### Same

- (2) A licensee shall not pay into a trust account the following money:
- Money that belongs entirely to the licensee or to another licensee of the firm of licensees of which the licensee is a partner, through which the licensee practises
  law or provides legal services or by which the licensee is employed, including an
  amount received as a general retainer for which the licensee is not required either
  to account or to provide services.
- Money that is received by the licensee as payment of fees for services for which a
  billing has been delivered, as payment of fees for services already performed for
  which a billing will be delivered immediately after the money is received or as reimbursement for disbursements made or expenses incurred by the licensee on behalf of a client.

#### Record keeping requirements

(3) A licensee who, in accordance with subsection (1), does not pay into a trust account money which he or she receives in trust for a client shall include all handling of such money in the records required to be maintained under Part V.

#### Withdrawal of money from trust account

- 9. (1) A licensee may withdraw from a trust account only the following money:
  - 1. Money properly required for payment to a client or to a person on behalf of a client.
  - 2. Money required to reimburse the licensee for money properly expended on behalf of a client or for expenses properly incurred on behalf of a client.
  - 3. Money properly required for or toward payment of fees for services performed by the licensee for which a billing has been delivered.
  - Money that is directly transferred into another trust account and held on behalf of a client.
  - 5. Money that under this Part should not have been paid into a trust account but was through inadvertence paid into a trust account.

#### Permission to withdraw other money

(2) A licensee may withdraw from a trust account money other than the money mentioned in subsection (1) if he or she has been authorized to do so by the Society.

#### Limit on amount withdrawn from trust account

(3) A licensee shall not at any time with respect to a client withdraw from a trust account under this section more money than is held on behalf of that client in that trust account at that time.

#### Manner in which certain money may be withdrawn from trust account

- 10. A licensee shall withdraw money from a trust account under paragraph 2 or 3 of subsection 9(1) only,
  - (a) by a cheque drawn in favour of the licensee;
  - (b) by a transfer to a bank account that is kept in the name of the licensee and is not a trust account; or
  - (c) by electronic transfer.

#### Withdrawal by cheque

- 11. A cheque drawn on a trust account shall not be,
  - (a) made payable either to cash or to bearer; or
  - (b) signed by a person who is not a licensee except in exceptional circumstances and except when the person has signing authority on the trust account on which a cheque will be drawn and is bonded in an amount at least equal to the maximum balance on deposit during the immediately preceding fiscal year of the licensee in all the trust accounts on which signing authority has been delegated to the person.

#### Withdrawal by electronic transfer

12. (1) Money withdrawn from a trust account by electronic transfer shall be withdrawn only in accordance with this section.

#### When money may be withdrawn

- (2) Money shall not be withdrawn from a trust account by electronic transfer unless the following conditions are met:
  - The electronic transfer system used by the licensee must be one that does not permit an electronic transfer of funds unless,
    - one person, using a password or access code, enters into the system the data describing the details of the transfer, and
    - ii. another person, using another password or access code, enters into the system the data authorizing the financial institution to carry out the transfer.
  - 2. The electronic transfer system used by the licensee must be one that will produce, not later than the close of the banking day immediately after the day on which the electronic transfer of funds is authorized, a confirmation from the financial institution confirming that the data describing the details of the transfer and authorizing the financial institution to carry out the transfer were received.

- 3. The confirmation required by paragraph 2 must contain,
  - i. the number of the trust account from which money is drawn,
  - ii. the name, branch name and address of the financial institution where the account to which money is transferred is kept,
  - iii. the name of the person or entity in whose name the account to which money is transferred is kept,
  - iv. the number of the account to which money is transferred,
  - v. the time and date that the data describing the details of the transfer and authorizing the financial institution to carry out the transfer are received by the financial institution, and
  - the time and date that the confirmation from the financial institution is sent to the licensee.
- 4. Before any data describing the details of the transfer or authorizing the financial institution to carry out the transfer is entered into the electronic trust transfer system, an electronic trust transfer requisition must be signed by,
  - i. a licensee, or
  - ii. in exceptional circumstances, a person who is not a licensee if the person has signing authority on the trust account from which the money will be drawn and is bonded in an amount at least equal to the maximum balance on deposit during the immediately preceding fiscal year of the licensee in all trust accounts on which signing authority has been delegated to the person.
- 5. The data entered into the electronic trust transfer system describing the details of the transfer and authorizing the financial institution to carry out the transfer must be as specified in the electronic trust transfer requisition.

#### Application of para. 1 of subs. (2) to sole practitioner

(3) Paragraph 1 of subsection (2) does not apply to a licensee who practises law or provides legal services without another licensee as a partner, if the licensee practises law or provides legal services through a professional corporation, without another licensee practising law or providing legal services through the professional corporation and without another licensee or person as an employee, if the licensee himself or herself enters into the electronic trust transfer system both the data describing the details of the transfer and the data authorizing the financial institution to carry out the transfer.

#### Same

(4) In exceptional circumstances, the data referred to in subsection (3) may be entered by a person other than the licensee, if the person has signing authority on the trust account from which the money will be drawn and is bonded in an amount at least equal to the maximum balance on deposit during the immediately preceding fiscal year of the licensee in all trust accounts on which signing authority has been delegated to the person.

#### Additional requirements relating to confirmation

- (5) Not later than the close of the banking day immediately after the day on which the confirmation required by paragraph 2 of subsection (2) is sent to a licensee, the licensee shall,
  - (a) produce a printed copy of the confirmation;
  - (b) compare the printed copy of the confirmation and the signed electronic trust transfer requisition relating to the transfer to verify whether the money was drawn from the trust account as specified in the signed requisition;
  - (c) indicate on the printed copy of the confirmation the name of the client, the subject matter of the file and any file number in respect of which money was drawn from the trust account; and
  - (d) after complying with clauses (a) to (c), sign and date the printed copy of the confirmation.

#### Same

(6) In exceptional circumstances, the tasks required by subsection (5) may be performed by a person other than the licensee, if the person has signing authority on the trust account from which the money will be drawn and is bonded in an amount at least equal to the maximum balance on deposit during the immediately preceding fiscal year of the licensee in all trust accounts on which signing authority has been delegated to the person.

#### Electronic trust transfer requisition

(7) The electronic trust transfer requisition required under paragraph 4 of subsection (2) shall be in Form 9A.

#### **Definitions**

13. (1) In this section,

"closing funds" means the money necessary to complete or close a transaction in real estate; "transaction in real estate" means,

- (a) a charge on land given for the purpose of securing the payment of a debt or the performance of an obligation, including a charge under the Land Titles Act and a mortgage, but excluding a rent charge, or
- (b) a conveyance of freehold or leasehold land, including a deed and a transfer under the *Land Titles Act*, but excluding a lease.

#### Withdrawal by electronic transfer: closing funds

(2) Despite section 12, closing funds may be withdrawn from a trust account by electronic transfer in accordance with this section.

#### When closing funds may be withdrawn

- (3) Closing funds shall not be withdrawn from a trust account by electronic transfer unless the following conditions are met:
  - 1. The electronic transfer system used by the licensee must be one to which access is restricted by the use of at least one password or access code.
  - The electronic transfer system used by the licensee must be one that will produce immediately after the electronic transfer of funds a confirmation of the transfer.
  - 3. The confirmation required by paragraph 2 must contain,
    - i. the name of the person or entity in whose name the account from which money is drawn is kept,
    - ii. the number of the trust account from which money is drawn,
    - iii. the name of the person or entity in whose name the account to which money is transferred is kept,
    - iv. the number of the account to which money is transferred, and
    - v. the date the transfer is carried out.
  - 4. Before the electronic transfer system used by the licensee is accessed to carry out an electronic transfer of funds, an electronic trust transfer requisition must be signed by,
    - i. the licensee, or
    - ii. in exceptional circumstances, a person who is not the licensee if the person has signing authority on the trust account from which the money will be drawn and is bonded in an amount at least equal to the maximum balance on deposit during the immediately preceding fiscal year of the licensee in all trust accounts on which signing authority has been delegated to the person.
  - The data entered into the electronic transfer system describing the details of the electronic transfer of funds must be as specified in the electronic trust transfer requisition.

#### Additional requirements relating to confirmation

- (4) Not later than 5 p.m. on the day immediately after the day on which the electronic transfer of funds is carried out, the licensee shall,
  - (a) produce a printed copy of the confirmation required by paragraph 2 of subsection (3);
  - (b) compare the printed copy of the confirmation and the signed electronic trust transfer requisition relating to the transfer to verify whether the money was drawn from the trust account as specified in the signed requisition;
  - (c) indicate on the printed copy of the confirmation the name of the client, the subject matter of the file and any file number in respect of which money was drawn from the trust account; and
  - (d) after complying with clauses (a) to (c), sign and date the printed copy of the confirmation.

#### Same

(5) In exceptional circumstances, the tasks required by subsection (4) may be performed by a person other than the licensee, if the person has signing authority on the trust account from which the money will be drawn and is bonded in an amount at least equal to the maximum balance on deposit during the immediately preceding fiscal year of the licensee in all trust accounts on which signing authority has been delegated to the person.

#### Electronic trust transfer requisition: closing funds

(6) The electronic trust transfer requisition required under paragraph 4 of subsection (3) shall be in Form 9C.

#### Requirement to maintain sufficient balance in trust account

14. Despite any other provision in this Part, a licensee shall at all times maintain sufficient balances on deposit in his or her trust accounts to meet all his or her obligations with respect to money held in trust for clients.

#### AUTOMATIC WITHDRAWALS FROM TRUST ACCOUNTS

#### Authorizing Teranet to withdraw money from trust account

15. (1) Subject to subsection (2), a licensee may authorize Teranet to withdraw from a trust account described in subsection 16(1) money required to pay the document registration fees and the land transfer tax, if any, related to a client's real estate transaction.

#### **Conditions**

(2) A licensee shall not authorize Teranet to withdraw from a trust account described in subsection 16(1) money required to pay the document registration fees and the land transfer tax, if any, related to a client's real estate transaction unless Teranet agrees to provide to the licensee in accordance with subsection (3) a confirmation of the withdrawal that contains the information mentioned in subsection (4).

#### Time of receipt of confirmation

(3) The confirmation required under subsection (2) must be received by the licensee not later than 5 p.m. on the day immediately after the day on which the withdrawal is authorized by the licensee.

#### Contents of confirmation

- (4) The confirmation required under subsection (2) must contain,
- (a) the amount of money withdrawn from the trust account;
- (b) the time and date that the authorization to withdraw money is received by Teranet;and
- (c) the time and date that the confirmation from Teranet is sent to the licensee.

#### Written record of authorization

(5) A licensee who authorizes Teranet to withdraw from a trust account described in subsection 16(1) money required to pay the document registration fees and the land transfer tax, if any, related to a client's real estate transaction shall record the authorization in writing.

#### Same

(6) The written record of the authorization required under subsection (5) shall be in Form 9B and shall be completed by the licensee before he or she authorizes Teranet to withdraw from a trust account described in subsection 16(1) money required to pay the document registration fees and the land transfer tax, if any, related to a client's real estate transaction.

#### Additional requirements relating to confirmation

- (7) Not later than 5 p.m. on the day immediately after the day on which the confirmation required under subsection (2) is sent to a licensee, the licensee shall,
  - (a) produce a paper copy of the confirmation, if the confirmation is sent to the licensee by electronic means;
  - (b) compare the paper copy of the confirmation and the written record of the authorization relating to the withdrawal to verify whether money was withdrawn from the trust account by Teranet as authorized by the licensee;
  - (c) indicate on the paper copy of the confirmation the name of the client and any file number in respect of which money was withdrawn from the trust account, if the confirmation does not already contain such information; and
  - (d) after complying with clauses (a) to (c), sign and date the paper copy of the confirmation.

#### Special trust account

- 16. (1) The trust account from which Teranet may be authorized by a licensee to withdraw money shall be,
  - (a) an account at a chartered bank, provincial savings office, credit union or league to which the *Credit Unions and Caisses Populaires Act, 1994* applies or a registered trust corporation kept in the name of the licensee or in the name of the firm of licensees of which the licensee is a partner, through which the licensee practises law or by which the licensee is employed, and designated as a trust account; and
  - (b) an account into which a licensee shall pay only,
    - (i) money received in trust for a client for the purposes of paying the document registration fees and the land transfer tax, if any, related to the client's real estate transaction; and
    - (ii) money properly withdrawn from another trust account for the purposes of paying the document registration fees and the land transfer tax, if any, related to the client's real estate transaction.

#### One or more special trust accounts

(2) A licensee may keep one or more trust accounts of the kind described in subsection (1).

#### Payment of money into special trust account

(3) A licensee shall not pay into a trust account described in subsection (1) more money than is required to pay the document registration fees and the land transfer tax, if any, related to a client's real estate transaction, and if more money is, through inadvertence, paid into the trust account, the licensee shall transfer from the trust account described in subsection (1) into another trust account that is not a trust account described in subsection (1) the excess money.

#### Time limit on holding money in special trust account

(4) A licensee who pays money into a trust account described in subsection (1) shall not keep the money in that account for more than five days, and if the money is not properly withdrawn from that account by Teranet within five days after the day on which it is paid into that account, the licensee shall transfer the money from that account into another trust account that is not a trust account described in subsection (1).

#### Interpretation: counting days

(5) In subsection 16(4), holidays shall not be counted in determining if money has been kept in a trust account described in subsection 16(1) for more than five days.

#### Application of ss. 9, 11, 12 and 14

17. Sections 9, 11, 12 and 14 apply, with necessary modifications, to a trust account described in subsection 16(1).

## PART V RECORD KEEPING REQUIREMENTS

#### REQUIREMENTS

#### Requirement to maintain financial records

- 18. Every licensee shall maintain financial records to record all money and other property received and disbursed in connection with the licensee's professional business, and, as a minimum requirement, every licensee shall maintain, in accordance with sections 21, 22 and 23, the following records:
  - A book of original entry identifying each date on which money is received in trust for a client, the method by which money is received, the person from whom money is received, the amount of money received, the purpose for which money is received and the client for whom money is received in trust.
  - 2. A book of original entry showing all disbursements out of money held in trust for a client and identifying each date on which money is disbursed, the method by which money is disbursed, including the number or a similar identifier of any document used to disburse money, the person to whom money is disbursed, the amount of money which is disbursed, the purpose for which money is disbursed and the client on whose behalf money is disbursed.
  - 3. A clients' trust ledger showing separately for each client for whom money is received in trust all money received and disbursed and any unexpended balance.

- 4. A record showing all transfers of money between clients' trust ledger accounts and explaining the purpose for which each transfer is made.
- 5. A book of original entry showing all money received, other than money received in trust for a client, and identifying each date on which money is received, the method by which money is received, the amount of money which is received and the person from whom money is received.
- 6. A book of original entry showing all disbursements of money, other than money held in trust for a client, and identifying each date on which money is disbursed, the method by which money is disbursed, including the number or a similar identifier of any document used to disburse money, the amount of money which is disbursed and the person to whom money is disbursed.
- 7. A fees book or a chronological file of copies of billings, showing all fees charged and other billings made to clients and the dates on which fees are charged and other billings are made to clients and identifying the clients charged and billed.
- 8. A record showing a comparison made monthly of the total of balances held in the trust account or accounts and the total of all unexpended balances of funds held in trust for clients as they appear from the financial records together with the reasons for any differences between the totals, and the following records to support the monthly comparisons:
  - i. A detailed listing made monthly showing the amount of money held in trust for each client and identifying each client for whom money is held in trust.
  - ii. A detailed reconciliation made monthly of each trust bank account.
- 9. A record showing all property, other than money, held in trust for clients, and describing each property and identifying the date on which the licensee took possession of each property, the person who had possession of each property immediately before the licensee took possession of the property, the value of each property, the client for whom each property is held in trust, the date on which possession of each property is given away and the person to whom possession of each property is given.
- 10. Bank statements or pass books, cashed cheques and detailed duplicate deposit slips for all trust and general accounts.
- 11. Signed electronic trust transfer requisitions and signed printed confirmations of electronic transfers of trust funds.
- Signed authorizations of withdrawals by Teranet and signed paper copies of confirmations of withdrawals by Teranet.

#### Record keeping requirements if cash received

19. (1) Every licensee who receives cash shall maintain financial records in addition to those required under section 18 and, as a minimum additional requirement, shall maintain, in accordance with sections 21, 22 and 23, a book of duplicate receipts, with each receipt identifying the date on which cash is received, the person from whom cash is received, the amount of cash received, the client for whom cash is received and any file number in respect of which cash is received and containing the signature of the licensee or the person authorized by the licensee to receive cash and of the person from whom cash is received.

#### No breach

(2) A licensee does not breach subsection (1) if a receipt does not contain the signature of the person from whom cash is received provided that the licensee has made reasonable efforts to obtain the signature of the person from whom cash is received.

#### Record keeping requirements if mortgages and other charges held in trust for clients

- 20. Every licensee who holds in trust mortgages or other charges on real property, either directly or indirectly through a related person or corporation, shall maintain financial records in addition to those required under section 18 and, as a minimum additional requirement, shall maintain, in accordance with sections 21, 22 and 23, the following records:
  - 1. A mortgage asset ledger showing separately for each mortgage or charge,
    - i. all funds received and disbursed on account of the mortgage or charge,
    - ii. the balance of the principal amount outstanding for each mortgage or charge,
    - iii. an abbreviated legal description or the municipal address of the real property, and
    - iv. the particulars of registration of the mortgage or charge.
  - A mortgage liability ledger showing separately for each person on whose behalf a mortgage or charge is held in trust,
    - i. all funds received and disbursed on account of each mortgage or charge held in trust for the person,
    - ii. the balance of the principal amount invested in each mortgage or charge,
    - an abbreviated legal description or the municipal address for each mortgaged or charged real property, and
    - iv. the particulars of registration of each mortgage or charge.
  - 3. A record showing a comparison made monthly of the total of the principal balances outstanding on the mortgages or charges held in trust and the total of all principal balances held on behalf of the investors as they appear from the financial records together with the reasons for any differences between the totals, and the following records to support the monthly comparison:
    - i. A detailed listing made monthly identifying each mortgage or charge and showing for each the balance of the principal amount outstanding.
    - ii. A detailed listing made monthly identifying each investor and showing the balance of the principal invested in each mortgage or charge.

#### Financial records to be permanent

21. (1) The financial records required to be maintained under sections 18, 19 and 20 may be entered and posted by hand or by mechanical or electronic means, but if the records are entered and posted by hand, they shall be entered and posted in ink.

#### Paper copies of financial records

(2) If a financial record is entered and posted by mechanical or electronic means, a licensee shall ensure that a paper copy of the record may be produced promptly on the Society's request.

#### Financial records to be current

22. (1) Subject to subsection (2), the financial records required to be maintained under sections 18, 19 and 20 shall be entered and posted so as to be current at all times.

#### **Exceptions**

(2) The record required under paragraph 8 of section 18 and the record required under paragraph 3 of section 20 shall be created within twenty-five days after the last day of the month in respect of which the record is being created.

#### Preservation of financial records required under ss. 18 and 19

23. (1) Subject to subsection (2), a licensee shall keep the financial records required to be maintained under sections 18 and 19 for at least the six year period immediately preceding the licensee's most recent fiscal year end.

#### Same

(2) A licensee shall keep the financial records required to be maintained under paragraphs 1, 2, 3, 8, 9, 10 and 11 of section 18 for at least the ten year period immediately preceding the licensee's most recent fiscal year end.

#### Preservation of financial records required under s. 20

(3) A licensee shall keep the financial records required to be maintained under section 20 for at least the ten year period immediately preceding the licensee's most recent fiscal year end.

#### Record keeping requirements when acting for lender

- 24. (1) Every licensee who acts for or receives money from a lender shall, in addition to maintaining the financial records required under sections 18 and 20, maintain a file for each charge, containing,
  - (a) a completed investment authority, signed by each lender before the first advance of money to or on behalf of the borrower;
  - (b) a copy of a completed report on the investment;
  - (c) if the charge is not held in the name of all the lenders, an original declaration of trust;
  - (d) a copy of the registered charge; and
  - (e) any supporting documents supplied by the lender.

#### Exceptions

- (2) Clauses (1)(a) and (b) do not apply with respect to a lender if,
- (a) the lender,
  - (i) is a bank listed in Schedule I or II to the Bank Act (Canada), a licensed insurer, a registered loan or trust corporation, a subsidiary of any of them, a pension fund, or any other entity that lends money in the ordinary course of its business.
  - (ii) has entered a loan agreement with the borrower and has signed a written commitment setting out the terms of the prospective charge, and
  - (iii) has given the licensee a copy of the written commitment before the advance of money to or on behalf of the borrower;
- (b) the lender and borrower are not at arm's length;
- (c) the borrower is an employee of the lender or of a corporate entity related to the lender:
- (d) the lender has executed the Investor/Lender Disclosure Statement for Brokered Transactions, approved by the Superintendent under subsection 54(1) of the Mortgage Brokerages, Lenders and Administrators Act, 2006, and has given the licensee written instructions, relating to the particular transaction, to accept the executed disclosure statement as proof of the loan agreement;
- (e) the total amount advanced by the lender does not exceed \$6,000; or
- (f) the lender is selling real property to the borrower and the charge represents part of the purchase price.

#### Requirement to provide documents to lender

- (3) Forthwith after the first advance of money to or on behalf of the borrower, the licensee shall deliver to each lender,
  - (a) if clause (1)(b) applies, an original of the report referred to therein; and
  - (b) if clause (1)(c) applies, a copy of the declaration of trust.

#### Requirement to add to file maintained under subs. (1)

(4) Each time the licensee or any licensee of the same firm of licensees does an act described in subsection (5), the licensee shall add to the file maintained for the charge the investment authority referred to in clause (1)(a), completed anew and signed by each lender before the act is done, and a copy of the report on the investment referred to in clause (1)(b), also completed anew.

#### Application of subs. (4)

- (5) Subsection (4) applies in respect of the following acts:
- 1. Making a change in the priority of the charge that results in a reduction of the amount of security available to it.
- 2. Making a change to another charge of higher priority that results in a reduction of the amount of security available to the lender's charge.
- 3. Releasing collateral or other security held for the loan.
- 4. Releasing a person who is liable under a covenant with respect to an obligation in connection with the loan.

#### New requirement to provide documents to lender

(6) Forthwith after completing anew the report on the investment under subsection (4), the licensee shall deliver an original of it to each lender.

#### Requirement to add to file maintained under subs. (1): substitution

(7) Each time the licensee or any other licensee of the same firm of licensees substitutes for the charge another security or a financial instrument that is an acknowledgment of indebtedness, the licensee shall add to the file maintained for the charge the lender's written consent to the substitution, obtained before the substitution is made.

#### **Exceptions**

(8) The licensee need not comply with subsection (4) or (7) with respect to a lender if clause (2)(a), (b), (c), (e) or (f) applied to the lender in the original loan transaction.

#### Investment authority: Form 9D

(9) The investment authority required under clause (1)(a) shall be in Form 9D.

#### Report on investment: Form 9E

(10) Subject to subsection (11), the report on the investment required under clause (1)(b) shall be in Form 9E.

#### Report on investment: alternative to Form 9E

(11) The report on the investment required under clause (1)(b) may be contained in a reporting letter addressed to the lender or lenders which answers every question on Form 9E.